

Job Description

UK Sales Manager



Introduction

SEERS Medical Ltd is the leading UK manufacturer of Medical Couches and Ergonomic Seating. Products are designed & manufactured at our headquarters in Debenham, Suffolk.

SEERS offers great career prospects and opportunities within a rapidly growing business in the healthcare industry.

Duties & Responsibilities

We are looking to recruit a UK Sales Manager to support our customer base, responding & supporting their enquiries, as well as developing opportunities to promote and secure new business.

Duties & responsibilities will include (but are not limited to):

- Working with UK-based customers including the NHS, end-users and distributors/retailers
- Building long-term relationships with customers
- Product Demonstrations (face to face or video presentation)
- Meeting targets and deadlines for projects or values
- Working efficiently to address & resolve customer queries
- Encouraging high-sales and good customer service practices
- Helping to promote and maintain a positive brand image

Experience & Attributes

The successful candidate will have previous experience of working in sales environment, preferably Business-to-Business (B2B) and/or within the healthcare industry. A high level of communication and interpersonal skills; both written and verbal are mandatory.

You must also have a strong desire to succeed, attention to detail and problem-solving skills. This role may involve working independently and using initiative, so it's essential that you are able to work effectively without supervision. A strategic thinker with ability to analyse and problem-solve, with the ability to work well with others. Good maths skills are required.

Familiarity with the Microsoft Office package and any Customer Relationship Management (CRM) software is essential.

SEERS MEDICAL LTD, Kenton Road, Debenham, Suffolk, IP14 6LA, United Kingdom

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Company Reg. No. 6572698 VAT No. GB 931 596 702

Job Description

UK Sales Manager



Job Type & Salary

This is a full-time position, based on 40 hours per week, 8.30am- 5:00pm, Monday to Friday.

Applicants must be able to travel reliably daily to our headquarters in Debenham, Suffolk. Off-site working for customer visits and demonstrations may be required from time to time, which could include overnight stays.

Competitive salary.

To Apply

Telephone: +44 (0) 1728 861 590
Email: careers@seersmedical.com

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